

# SOTI



SOTI MOBICONTROL



RETAIL



ZEBRA, APPLE IPHONE,  
SAMSUNG S5 MINI



ANDROID, IOS, WINDOWS



EUROPE

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

SOTI.net

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## CUSTOMER SNAPSHOT

REWE Systems reduces costs by 40% and 100 hours per employee per year using SOTI MobiControl

REWE Systems GmbH is the central solution provider of the REWE Group, when it comes to IT and telecommunication systems. REWE Systems plans, designs, develops, configures, and operates efficient systems and applications for the REWE Group, one of the leading German and European retail and tourism companies with around 345,000 employees.

### The Challenge

Early on the REWE Group recognised the advantages of mobility and in many areas the way was paved for the wireless use of devices. Whether in store, in the warehouse or in other areas, mobile devices were operated everywhere via WiFi. From 2012 to 2018, several models and operating systems were used to manage and operate 30,000 mobile devices. As trade and logistics are closely linked, a carefully considered solution had to be selected that could manage this large number of devices in a consolidated environment. The challenge quickly became the replacement of various devices and operating systems, to ensure a consistent employee and end user experience.

### The Solution

In 2015, REWE Systems decided to consolidate all their management systems into one unified solution. After evaluating multiple in-market technologies, three vendors were shortlisted. The team chose SOTI due to the platform's intuitive interface, and technical support that could easily scale to their business needs. SOTI MobiControl provided a seamless transition from multiple management systems into one platform, demonstrating the comprehensive variety of devices that could be managed within SOTI's network.

### The Results

100 man-days were saved for employees and IT administrators by consolidating operations into one platform. The team found increased synergies across their mobile infrastructure, especially when upgrading to new devices and versions of software. The cost of maintaining REWE Systems devices was reduced by 40%. REWE Systems found that SOTI MobiControl made it possible to adapt their software and hardware quickly to address the individual needs of REWE group employees. Now, REWE Systems can scale their mobile operations across a single pane of glass.



**"SOTI MobiControl helped us to meet the different and special needs of our customers in the field of mobile device management, as well as in the provisioning of applications."**

**Marcus Esser, REWE Systems**

Department Manager Mobile Devices  
& MDM Systems

